THREEWAYS SHIPPING SERVICES [GROUP] LTD

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VACANCY: PERFORMANCE ANALYST

Company Overview: We are a leading logistics company specializing in a range of services including freight forwarding, oil and gas logistics, heavy lifting, transport, customs brokerage, and storage and warehousing distribution. With our extensive expertise and commitment to excellence, we consistently deliver tailored solutions to meet the diverse needs of our clients across various industries. As we continue to expand and innovate, we are currently seeking a skilled Performance Analyst to join our dynamic team.

Role Overview: Are you an excel guru? We are looking for an analyst who will be responsible for analysing and reporting on various aspects of company performance, including finance, operations and commercial performance. Your insights and recommendations will be crucial in driving strategic decision-making and optimizing overall business efficiency and effectiveness.

Key Responsibilities:

1. **Financial Performance Analysis:**

   - Analyse financial data, including revenue, expenses, and profitability metrics.

   - Prepare financial reports, variance analyses, and forecasts to support management decision-making.

   - Collaborate with finance teams to develop forecasting models and budget projections.

   - Conduct cost-benefit analysis, Internal Rate of Return (IRR), and valuation metrics to support decision-making processes.

   - Identify trends, risks, and opportunities related to financial performance.

   - Collaborate with finance teams to ensure accuracy and integrity of financial information.

2. **Operations Performance Analysis:**

   - Evaluate operational processes and procedures to identify areas for improvement.

   - Monitor key performance indicators (KPIs) related to efficiency, quality standards and resource utilization.

   - Identify operational inefficiencies and recommend solutions to optimize performance and reduce costs.

   - Develop operational dashboards and performance metrics to track progress and drive operational excellence.

- Work closely with operations teams to implement performance improvement initiatives.

3. **Commercial Performance Analysis:**

- Evaluate commercial performance, including revenue, margins, and market share.

- Prepare commercial forecasts, pipeline analyses, and pricing strategies.

- Collaborate with sales and marketing teams to develop actionable insights and profitability optimization to drive revenue growth.

4. Present findings and recommendations to senior management and other stakeholders.

Qualifications and Skills:
- Bachelor's degree in finance, Business Administration, Statistics, Economics, Data science, or a related field.

- CPA or ACCA Level two and above.

- Proven experience in performance analysis, financial analysis, or business intelligence in a busy business environment.

- Strong analytical skills with the ability to collect, organize, and analyse large datasets from multiple sources.

- Proficiency in data analysis tools and software (e.g., Excel, SQL, Tableau, Power BI) and familiarity with ERP systems.

- Excellent communication and presentation skills, with the ability to translate complex data into actionable insights and recommendations.

- Strong attention to detail, critical thinking, and problem-solving abilities.

- Ability to work independently and collaboratively in a fast-paced, dynamic environment.

- Understanding of commercial principles, market dynamics, and business strategy.

Send your CV and Cover letter to; hr@threewaysshipping.com with the role in the subject of the email.

Deadline: 23rd August 2024.